

**DYAL SINGH COLLEGE KARNAL
(KURUKSHETRA UNIVERSITY, KURUKSHETRA)**

NAME OF THE PROGRAMME : MASTER OF COMMERCE (M.Com)
DURATION : TWO YEARS

PROGRAMME OUTCOMES (POs)		
PO1	Knowledge	Capable of demonstrating comprehensive disciplinary knowledge gained during course of study.
PO2	Communication	Ability to communicate effectively in general as well as in business community and with society at large.
PO3	Problem Solving	Capability of applying knowledge to solve business, economic and other problems.
PO4	Research Orientation	Ability of critical thinking, analytical reasoning and research-based knowledge including design of research experiments, analysis and interpretation of data to provide conclusions.
PO5	Modern Tool Usage	Ability to use and learn techniques, skills and modern tools for application & decision making.
PO6	Life-Long Learning	Aptitude to apply knowledge and skills that are necessary for participating in learning activities throughout the life.
PO7	Entrepreneurship	Students can independently start up their own business with requisite knowledge of legal, financial, technical and marketing aspects of entrepreneurship.
PO8	Project Management	Ability to demonstrate knowledge and understanding of the business and economic principles and apply these to manage projects.
PO9	Individual and Team Work	Capable to learn and work effectively as an individual, and as a member or leader in diverse situations.
PO10	Environment and Sustainability	Ability to design and develop modern systems which are environmentally sensitive and to understand the importance of sustainable development.
PO11	Ethics	Apply ethical principles and professional responsibilities in business and economic practices.

PROGRAMME SPECIFIC OUTCOMES (PSOs)	
The objective of the curriculum designed for M.Com course is to nurture the technical aptitude of students for professional competency in business and industry.	
PSO1	To understand the basic concepts of business and its role in society. It aims to bring students abreast with the corporate culture and prepare them for their professional life.
PSO2	To understand financial and marketing, both local and international issues and responsibilities of a business organisation.
PSO3	To develop human resource qualities by gaining abreast knowledge on human resource management.
PSO4	To enhance the computer literacy and its applicability in business through latest e-commerce principles
PSO5	Knowledge gained during this course will equip students with skills to compete globally.

MC -101: ORGANISATIONAL BEHAVIOUR

Type: Core Course (CC)
 Contact Hours: 40 minutes/day
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 32 (i.e., 40%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 40(i.e., 40%)

Instructions to Paper Setter for End Semester Exam: Examiner will be required to set Eight questions in all. Question No.1 will consist of six short-answer type questions carrying four marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set seven more questions. Student will be required to attempt Four questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining eight questions carrying 14 marks each.

Course Objectives: The main focus of the course is to understand the human behaviour in Organization. And understanding the personality, perception and learning of human being and also to know about the behaviour of human being in groups.

Course Outcomes: At the end of this course, the student will be able to:

MC-101.1 Know about the conceptual structure and organisational behaviour development.

MC-101.2 Understand the determinants and theories of Personality.

MC-101.3 Practically apply the concept of perception and learning to manage people at work place

MC-101.4 Practically apply the concept of group dynamics and transactional analysis to deal people at work place.

CO-PO Mapping Matrix for Course Code: MC 101

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC 101.1	3	2	2	3	2	2	3	3	3	3	3
MC 101.2	2	3	3	3	3	3	3	3	3	3	2
MC 101.3	2	3	3	3	2	2	3	3	3	2	2
MC 101.4	3	3	3	3	3	3	3	2	2	2	2
Average	2.5	2.75	2.75	3	2.5	2.5	3	2.75	2.75	2.5	2.25

CO-PSO Mapping Matrix for Course Code: MC-101

COs#	PSO1	PSO2	PSO3	PSO4	PSO5
MC 101.1	3	3	2	3	3
MC 101.2	3	3	3	2	3
MC 101.3	2	3	3	3	3
MC 101.4	3	3	3	2	3
Average	2.75	3	2.75	2.5	3

MC- 102: BUSINESS ENVIRONMENT

Contact Hours: 40 minutes/lecture
 Examination Duration: 3 Hours
 Mode: Lecture
 External Maximum Marks: 80
 External Pass Marks: 32(i.e., 40%)
 Internal Maximum Marks: 20
 Total Max. Marks: 100
 Total Pass Marks: 40(i.e., 40%)

Instructions to Paper Setter for End Semester Exam: Examiner will be required to set eight questions in all. Question No.1 will consist of six short-answer type questions carrying four marks each is compulsory. It covers the entire syllabus. In addition to Question no. 1, the examiner is required to set seven more questions. Student will be required to attempt five questions in all. Question No.1 will be compulsory. In addition to compulsory question, student is required to attempt FOUR questions from the remaining seven questions carrying 14 marks each.

Course Objectives: The aim of this course is to highlight the different environmental factors, economic policies and to introduce the provisions of different legal acts.

Course Outcomes: At the end of this course, the student will be able:
MC 102.1- TO understand the relationship between environment and business.
MC 102.2- To know about the different economic policies and five-year plans.
MC 102.3- Know about the economic reforms laid by the government.
MC 102.4- To understand the provisions of various legislations.

CO-PO Mapping Matrix for Course Code: MC 102

COs#	PO 1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11
MC 102.1	3	3	3	3	2	2	3	3	3	3	3
MC 102.2	3	3	3	2	2	3	3	3	2	3	3
MC 102.3	3	2	3	2	3	3	3	2	2	2	2
MC 102.4	2	2	3	2	3	3	3	2	2	3	2
Average	2.75	2.5	3	2.25	2.5	2.75	3	2.5	2.25	2.75	2.5

CO-PO Mapping Matrix for Course Code: MC 102

COs#	PO1	PO2	PO3	PO4	PO5	PO6	PO7
MC 102.1	3	3	3	3	2	2	3
MC 102.2	3	3	3	2	2	3	3
MC 102.3	3	2	3	2	3	3	3
MC 102.4	2	2	3	2	3	3	3
Average	2.75	2.5	3	2.25	2.5	2.75	3